



SAME Small Business Conference

**NAVFAC SMALL BUSINESS
SOURCE SELECTION FACTOR**

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- **Subfactor A- Past Performance (PP) in Utilization of Small Business (SB) Concerns.**
 - **Basis of evaluation:** Extent to which the proposal demonstrates the proposer's level of PP in utilizing SB, AbilityOne, Mentor-Protégé Agreements and other socio-economic programs in subcontracting.
 - **Submittals:**
 - Performance Evaluation ratings on the implementation of SB Subcontracting Plans.
 - Recently completed projects evaluations or interim ratings for projects 80% complete.
 - National and industry-issued awards on outstanding support.
 - Mentor Protégé agreements held.
 - AbilityOne subcontracting history.
 - SB Subcontracting history; Large Businesses submit Reports (ISRs, etc.); SB proposers submit subcontracting history.
 - Affiliate member company PP utilization information.

- **Subfactor B- Small Business Participation.**
 - **Basis of evaluation:**
 - Extent to which the proposal demonstrates maximum practicable participation of SBs in terms of the total value of the acquisition, including options.
 - Extent to which the proposal demonstrates a commitment to use SB concerns that are specifically identified in the proposal, including but not limited to the use of mentor protégé programs.
 - Extent to which the proposal demonstrates SB participation in a variety of industries expected during the performance of work.
 - The realism of the proposal to meet the proposed goals.
 - Large Businesses: Extent to which the proposal provides SB Subcontract goals that meet or exceed the minimum NAVFAC SB Subcontracting Targets, and utilization of AbilityOne CRP organizations.
 - Extent to which the proposers SB Subcontracting Plan establishes reasonable efforts demonstrating targets can be met during the performance of the contract.

Factor Basics



- **Subfactor B- Small Business Participation.**

- **Submittals:**

- Identify in terms of dollar value and percentage of the total acquisition, the extent of work you will perform as the prime contractor. If a JV-identify the percentage of work each member will be responsible for and indicate the size status of each member.
- Large Business: submit a Small Business Subcontracting Plan for the project in the format provided.
- Small Business: a Subcontracting Participation breakdown in the format provided.
- Plans and breakdown may list all subcontractors by name.
- If proposed SB Subcontracting goals do not meet the minimum NAVFAC SB Subcontracting Targets, include a detailed explanation describing the actions taken to arrive at that determination, along with an explanation for the goals proposed.
- For design-build solicitations: the proposer must identify its designer/design team in its Subcontracting Plan or SB Participation Breakdown.
- For IDIQ solicitations: Provide a demonstration of firm commitments to multiple companies in planned subcontracts by listing multiple names of companies that will be used to support specific the small business categories.

Factor Evaluation



- **Factor is included in all unrestricted solicitations.**
- **SB Factor is weighted equal to the highest weighted technical factor.**
- **Sub Factors A & B are weighted equally.**
- **SB Subcontracting plan is evaluated and part of the factor rating.**
- **Provides competition at the Subcontracting Plan level.**
- **Provides for meaningful commitments.**
- **Fully negotiated plan on an equal level among proposers.**
- **Small Business Professional evaluates and rates the factor.**
- **Required evaluation in DFARS 215.304.**

QUESTIONS

