

SET EXPECTATIONS

Let new team members know up front that you want and expect them to hold you and others accountable.



TELL STORIES

Call out positive examples of team members addressing accountability concerns. Especially when they take a big risk by holding you accountable. Vicarious learning is a powerful form of influence, and storytelling is the best way to make it happen.



MODEL IT

The first time your team hears you gripe about your own peers to others—rather than confronting your concerns directly—you lose moral authority to expect the same from them.



TEACH IT

The best leaders are teachers. Codify the skills you think are important for holding "crucial conversations"—and take 5-10 minutes in a staff meeting to teach one. In these teaching episodes, ensure the team practices on a real-life example—perhaps one that happened recently. Trust me, they'll complain, but this will make a huge difference in retention and transference to real life.



SET POLICY

If you struggle with lots of escalations, set a policy that "it takes two to escalate." In other words, both peers need to agree they can't resolve it at their level before they bring it to you together.

