

## THE WINNING TEAM FORMULA



### CREATING AND MAINTAINING A RESULTS-FOCUSED TEAM

- Publicly declare clear and compelling goals that are understandable by everyone
- Keep the two-way communication honest and constructive
- Collaborate more to gain from every team member's strengths
- Have some type of scoreboard that people can review to quickly understand if the team is succeeding
- Put a rewards system in place for meeting collective goals

### OVERCOMING LACK OF COMMITMENT

- Practice cascading communication which will ensure all concerns are aired (the good AND the bad) and that everyone is on the same page
- Make sure that every member of the team feels valued
- Build a culture of trust
- Set deadlines and create worst case scenario contingencies
- Be okay with making a decision that may go wrong