



Naval Facilities Engineering Command

Europe, Africa & Southwest Asia

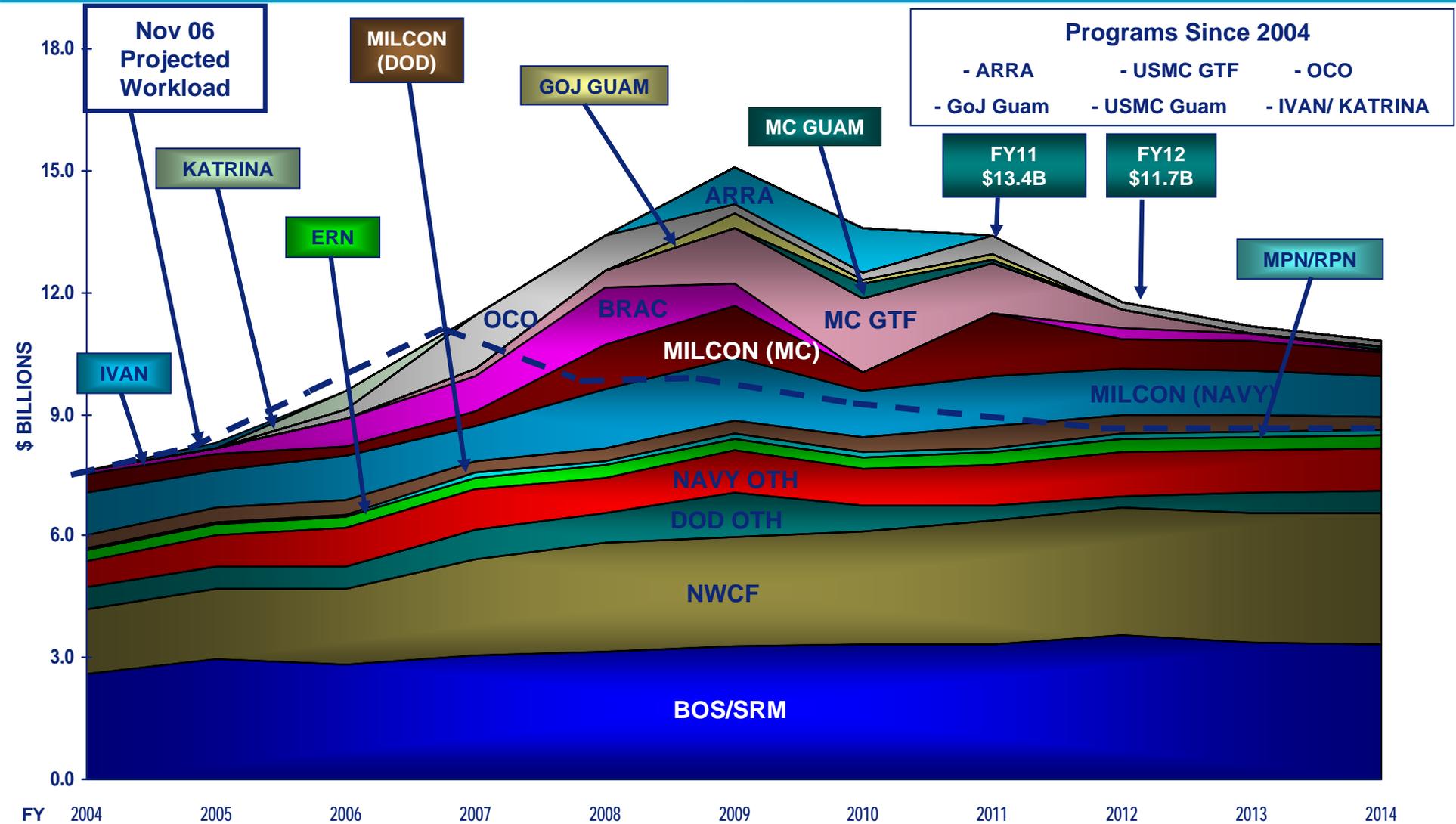
Workload Projections for FY14

and outyears

CAPT R. McLean, CEC, USN
Commanding Officer

Aug 2013

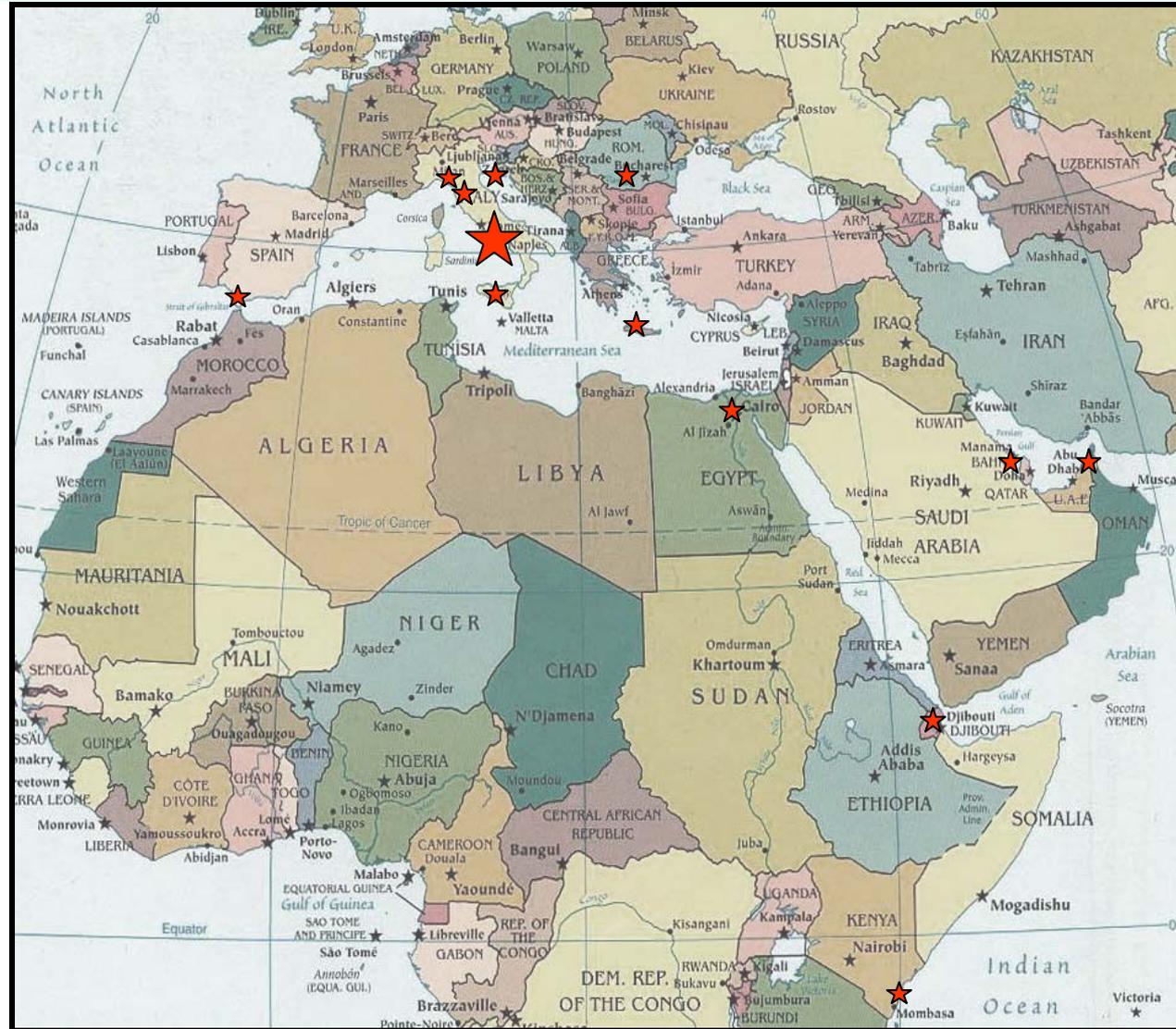
NAVFAC Program of Record



EURAFSWA Area of Responsibility



- Europe
 - PWD Naples
 - PWD Sigonella
 - PWD Rota
 - PWD Souda Bay
 - ROICC Northern Italy
- Africa
 - PWD Djibouti
 - Kenya
- Southwest Asia
 - PWD Bahrain
 - UAE
 - PWD Romania
 - ROICC Cairo
- 3 Theaters of Operations
 - 5 COCOMs, 2 Fleet Commanders, 1 Regional Commander
 - Multiple countries & currencies



EURAFSWA Business Volume (FY13 \$0.49B – FY14 \$0.49B)



Business Line	FY12	FY13	FY14
Capital Improvements			
Work-In-Place (WIP)	\$ 234M	\$ 239M	\$300M
Design-In-Place (DIP)	\$ 49M	\$ 57M	\$44M
Public Works			
Facilities-In-Place (FIP)	\$ 133M	\$ 147M	\$97M
Facilities Sustainment	\$ 26M	\$ 31M	\$27M
Environmental			
Compliance Contracts	\$ 2M	\$ 3M	\$3M
Asset Management			
Real Estate-In-Place (RIP)	\$110M	\$114M	\$120M

Energy Program Workload Increasing



Energy Saving Contracting Opportunities:

- Energy Conservation Investment Program (ECIP)
 - Part of MILCON program
 - Must be renewable (solar, wind, etc)
- Energy Saving Performance Contracts (ESPC)
 - Contracts with Energy Service Companies (ESCOs)
 - Guaranteed savings, verified through annual Measurement and Verification (M&V) reports

EURAFSWA Energy Projects FY10 - FY15

FY	Number of Projects	Planned Program Amount (\$M)
2010	7	24.3
2011	3	3.2
2012	4	5.4
2013	22	23.0
2014	11	10
2015	12	8

Navy energy website: <https://energy.navy.mil>





Base Operation Support (BOS) Contract

Scope	Location of work	Estimated Budget Range	Type and Duration	Projected RFP	Current Contract Expires
BOS - Services & PMI	Manama Bahrain	\$25M - 45M (5 years)	FFP/IDIQ 12 mo Base 4 - 1yr Options	Q2 2013	Dec-13
BOS – Galley, Services & PMI	Isa Air Base Bahrain	\$30M – 50M (5 years)	FFP/IDIQ 12 mo Base 4 - 1yr Options	Q2 2013	Mar-14
BOS - Services & PMI	Naples and Gaeta, Italy	\$25M - 45M (4 years)	FFP/IDIQ 12 mo Base 3 - 1yr Options	Q4 2013	Sep-14
Multi-Service - Services & PMI	Rota, Spain	\$35M - 55M (5 years)	FFP/IDIQ 12 mo Base 4 - 1yr Options	Q2 2014	Dec-14
Multi-Service - Services & PMI	Jebel Ali, UAE	\$750K - 3M (5 years)	FFP/IDIQ 12 mo Base 4 - 1yr Options	Q4 2014	Feb-15

Environmental Service Contracts



SCOPE	Location of Work	Contract Capacity/ Duration	Projected IFB/RFP	Projected Award Date
Oil and Hazardous Substance Spill Response and Clean-up	Bahrain and UAE	\$3M/ 5 yrs	Apr 2017	Sep 2017
Used Oil Recycling	CLDJ	\$3M/ 5 yrs	Sep 2017	Feb 2018
Laboratory Sampling and Analysis Services	Spain	\$2.5M/ 5 yrs	Jul 2018	Dec 2018
Laboratory Sampling and Analysis Services	Greece	\$2.5M/ 5 yrs	Jul 2015	Dec 2015
Final Governing Standards (FGS) & Regulatory Support	Europe, Africa, SW Asia	\$5M/ 5 yrs	Jul 2013	Dec 2013
Laboratory Sampling and Analysis Services	Bahrain and UAE	\$1.25M/ 5 yrs	2017	2017
Medical Waste Hazardous Waste Incineration	Bahrain	\$1.5M/ 5 yrs	2017	2017
Shop Towel/Rag Laundry and Used Oil Collection, Transport and Recycling	Bahrain and UAE	\$0.3M/ 5 yrs	2017	2017
Small Arms Range Cleaning	Bahrain	\$0.3M/ 5 yrs	2017	2017
Hazardous Waste Collection and Transportation	Bahrain and UEA	\$0.3M/ 5 yrs	2017	2017

Capital Improvements – Design & Engineering Procurements



• Engineering and Design

– NAVFAC EURAFSWA Architectural Engineering Indefinite Delivery Indefinite Quantity (AE IDIQ)

- Europe AE IDIQ – Base Year +4 Option Years
 - Currently in 4th Option Year (FY14)
 - Re-solicit European AE IDIQ in FY14
 - » Award in late FY14 (Quarter 4) JUN – SEP 2014
 - » Base Year +2 Option Years
- Africa/Southwest Asia AE IDIQ – Base Year +2 Option Years
 - Currently in 1st Option Year (FY14)
 - Re-solicit Africa/Southwest Asia AE IDIQ in FY15
 - » Award in late FY15 (Quarter 4) JUN – SEP 2015
 - » Base Year +2 Option Years
- PWD Rota AE IDIQ - Base Year +2 Option Years
 - Recently awarded – in Base Year

– NAVFAC Atlantic Architectural Engineering Multiple Award Contract (AE MAC)

- Europe Africa Southwest Asia (EURAFSWA) AE MAC – Base +4 Option Years
 - Currently in 3rd option year (FY14)
 - Will exercise 4th option year (FY15)
 - Re-solicit EURAFSWA AE MAC in FY14 (Q2 or Q3)
 - » 18 months in advance of current AE MAC expiration date (10/25/2015)

Capital Improvements – Construction Procurements



• Construction

–Multiple Award Construction Contracts (MACC)

- Design-Build MACC Contract Capability
- 3 to 5 Construction Contractors
- Typically 3 year MACC contracts

<ul style="list-style-type: none"> •PWD Bahrain –MACC – New Solicitation –FY14 Award 	<ul style="list-style-type: none"> •PWD Djibouti –Mini MACC – FY12 Awarded –MACC – FY13 Awarded 	<ul style="list-style-type: none"> •PWD Sigonella –MACC - FY12 Awarded
<ul style="list-style-type: none"> •PWD Rota –MACC - FY10 Awarded 	<ul style="list-style-type: none"> •PWD Naples –MACC – FY13 Awarded 	

–Job Order Contract (JOC)

- Design-Build JOC Contract Capability
- 1 - Single Construction Contractor
- Typically 3 year JOC contract

<ul style="list-style-type: none"> •PWD Bahrain (Island Wide) –JOC – FY13 Awarded 	<ul style="list-style-type: none"> •PWD Djibouti –JOC – FY12 Awarded 	<ul style="list-style-type: none"> •PWD Sigonella –JOC – FY13 Awarded
<ul style="list-style-type: none"> •PWD Rota 	<ul style="list-style-type: none"> •PWD Naples –JOC – FY12 Awarded 	

–Stand Alone Procurements

- Low Price Technically Acceptable (LPTA)
- Best Value Source Selection (BVSS)

MILCON Workload – Carry Over FY13 and Prior



Project Location	Project Title	Budget Range (\$M)
Djibouti	P910 – TELCOM Facility	\$2.8 - \$3.5
Djibouti	P907 – Aircraft Maintenance Hangar	\$10.9 - \$13.4
Bahrain	P958 – NAVCENT Ammunition Magazines	\$75.9 - \$93.8
Sigonella (Niscemi), Italy	P3204 – UAS SATCOM Relay Pads and Facility	\$12.8 - \$15.8
Vicenza, Italy	P054 - Replace Vicenza High School	\$35.6 - \$44.0
Rota, Spain	P1201 - Whole House Revitalization Phase 3	\$10.7 - \$13.2
Rota, Spain	P708 – Construct LCAC Beach Access Ramp	\$1.3 - \$1.6

MILCON Workload – FY13



Project Location	Project Title	Budget Range (\$M)
Aviano, Italy	P3001 - F-16 Mission Training Center	\$8.0 - \$9.9
Rota, Spain	P709 - General Purpose Warehouse	\$2.9 - \$3.6
Rota, Spain	P710 - High Explosive Magazine	\$11.7 - \$14.5
Souda Bay, Crete	P908 - Intermodal Access Road	\$3.9 - \$4.8
Souda Bay, Crete	P907 - Aircraft Parking Apron Expansion	\$17.4 - \$21.5
Vicenza, Italy	P4079 – Simulations Center	\$27.2 - \$33.6
Vicenza, Italy	P911 - Barracks	\$30.6 - \$37.8
Romania	P400 - Aegis Ashore Missile Defense Complex	\$38.4 - \$47.5
Djibouti	P236 - Fitness Center	\$22.9 - \$28.2
Djibouti	P121 - Containerized Living and Working Units	\$6.4 - \$7.9
Djibouti	P218 – Galley Addition and Warehouse	\$18.9 - \$23.3
Djibouti	P230 - HOA Joint Operations Center	\$36.3 - \$44.8
Djibouti	P686 – Task Force Compound Phase I	\$152.9 - \$188.9
Bahrain	P940 - Combined DFAC	\$8.3 - \$10.3
Bahrain	P935 - Transient Quarters	\$35.3 - \$43.6
United Arab Emirates	P960 - BAMS Operational Facilities	\$28.9 - \$35.7
Azores	P33003 – Sanitary Sewer Lift/Pump Station	\$1.7 - \$2.1

Design/Acquisition Planning



- **Strategic Program Guidelines**

- **Design Strategy**

- Determine in-house capacity for RFP/design development

- **Construction Acquisition Strategy – general guidelines**

- >\$10M Stand Alone Full and Open
 - <\$10M Consideration for MACC applicability
 - Planning becomes more tactical when the program is authorized

- **Variation from Design-Build when upfront design required due to:**

- Project complexity/Specific Design control required
 - Client desires
 - Permitting requirements (Complex host nation / Mixed Commission agreements)
 - Explosive Safety Approval (NOSSA / DDESB)
 - Need for in-house design experience

- **Variations in Acquisition Strategy include:**

- MACC capacity and scope applicability
 - Use Stand Alone where MACCs do not offer specialization (Piers/Airfields)
 - Project packaging due to proximity of projects
 - Timing of multiple solicitations
 - Contract Packaging in logistically challenging locations
 - Africa, Remote locations in Europe and Southwest Asia

Acquisition Methods & Vehicles



- **Full and Open Competition**
 - Low-Price/ Technically Acceptable (LPTA)
 - Best Value Source Selection (BVSS) - the Tradeoff Process
 - May award with or without discussions
- **Multiple Award Construction Contracts – 5 yr POP**
 - As many as 6 contractors selected
 - Full and Open within MACC
 - SW Asia, CLDJ (Mini and Medium)
 - Sigonella – Presently Soliciting
 - Naples MACC – Planned for FY 13
- **Job Order Contract (JOC) – 5 yr POP**
 - Naples, Souda Bay, CLDJ – Awarded September 2012
- **Indefinite Delivery Indefinite Quantity A&E Contracts – 3 yr POP**
- **Indefinite Delivery Indefinite Quantity Construction Contracts**
 - Paving, Fencing, Roofing, Painting, Utility Distribution, CWU/CLU

Points of Contact



- NAVFAC EURAFSWA Chief of Contracts

- Ms. Laura Haverlock 39-081-568-7713,
laura.haverlock@eu.navy.mil

- NAVFAC LANT Acquisition Team Lead

- Ms. Lisa A. Sumpter 1-757-322-4083, lisa.sumpter@navy.mil

Important Web Sites



- **System for Award Management (<https://www.SAM.gov>)**
 - This is the new website used for contractor registration; it replaced Central Contractor Registration. It also replaces the Online Representations and Certifications Application and the Excluded Parties List System. Your company needs to be registered on the System for Award Management if you hadn't already registered in Central Contractor Registration.
- **Federal Business Opportunities (<https://www.fbo.gov>)**
 - Federal site for posting solicitations and announcements for pending contracts
- **Navy Electronic Commerce Online (<https://www.neco.navy.mil>)**
 - NAVFAC site for posting solicitations
- **EuroNECO (<https://euro.neco.navy.mil>)**
 - EURAFSWA site for posting solicitations
- **Acquisition Central (<https://www.acquisition.gov>)**
 - Contracting regulations and processes
- **Check regularly for RFP/Synopsis updates :**
 - EURONECO (<https://euro.neco.navy.mil>)
 - Federal Business Opportunities (<https://www.fbo.gov>)

Leasing Activity

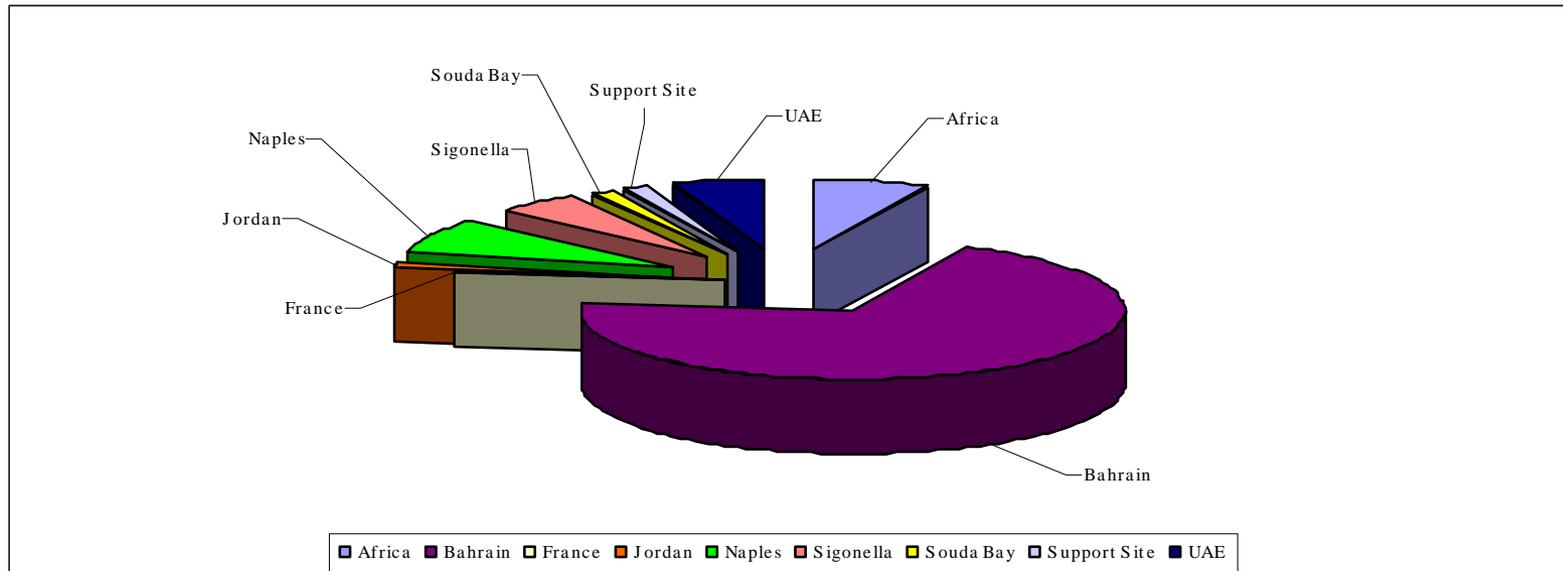


Activity	# of Leases	Annual Value (\$)
Africa	15	1.3M
Bahrain	153	38M
France	1	0.0
Jordan	3	163K
Naples/Gaeta/Rome	18	4.5M
Sigonella	11	10.3M
Souda Bay	3	693.2K
Support Site	3	43M
UAE	12	15.7M
Total	219	113.5M

Report ending 30 JAN 2013

Leasing Activity

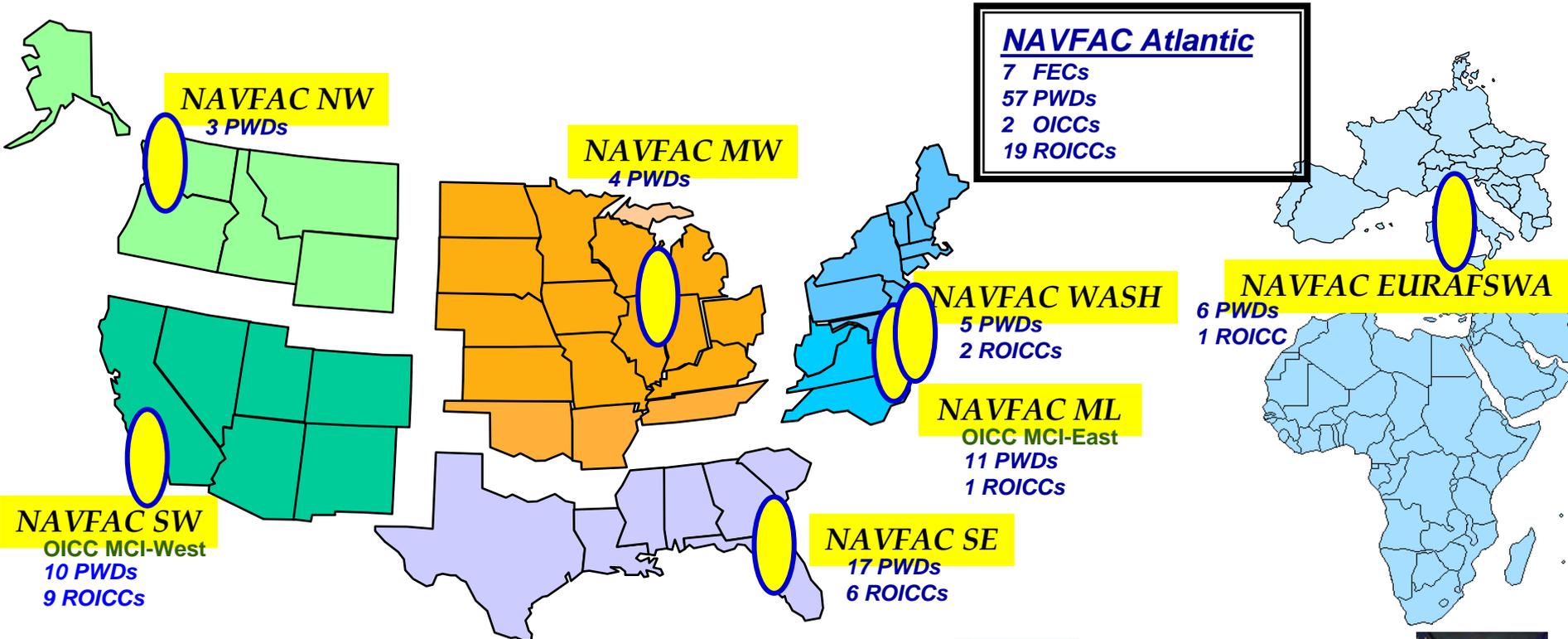
Percentage of Total Number of Leases by Activity





Questions?

NAVFAC Atlantic



CAPT Maurer
 Commanding Officer
 NAVFAC Southwest



CAPT LaPlatney
 Commanding Officer
 NAVFAC Northwest



CAPT Worden
 Commanding Officer
 NAVFAC Midwest



CAPT Kiwus
 Commanding Officer
 NAVFAC Southeast



CAPT Korka
 Commanding Officer
 NAVFAC Midlant



CAPT Branch
 Commanding Officer
 NAVFAC Washington



CAPT McLean
 Commanding Officer
 NAVFAC EURAFSWA

FY 13 ~\$9.2B Volume of Business! – Approximately 19,000 people