



# **Naval Facilities Engineering Command Europe Africa Southwest Asia**

## **Workload Projections for FY15 and outyears**

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Commanding Officer  
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# Area of Responsibility



## EURAFSWA by the #s

- 3 Theaters of Operations
- 5 COCOMs
- 2 Fleet Commanders
- 1 REGCOM
- 8 countries
  - + 27 for HA Projects
- 4 time zones
- 6 currencies
- 8 distinct labor laws
- 8 pay systems
- 8 workforce groups
- 167 leases
  - \$108.6M annual value
- 15 countries
- 9,321 acres
- 4,251 buildings
- \$761M FY15 VOB
- \$9.1B PRV
- 10% vacancy rate
  - 27% US civilian vacancies
- 1,300 authorized billets

# Business Volume

(FY14 \$0.9B – FY16 \$0.8B)



Business Line	FY14	FY15	FY16
<b>Capital Improvements</b>			
Work-In-Place (WIP)	\$ 208M	\$ 240M	\$240M
Design-In-Place (DIP)	\$ 260M	\$ 350M	\$285M
<b>Public Works</b>			
Facilities-In-Place (FIP)	\$ 113M	\$ 134M	\$138M
Facilities Sustainment (in House, non project work)	\$ 17M	\$ 16M	\$16M
<b>Environmental</b>			
Compliance Contracts	\$ 2M	\$ 0.5M	\$0.5M
<b>Asset Management</b>			
Real Estate-In-Place (RIP)	\$110M	\$110M	\$109M

# Energy Program Workload Increasing



## Energy Saving Contracting Opportunities:

- Energy Conservation Investment Program (ECIP)
  - Part of MILCON program
  - Must be renewable (solar, wind, etc.)
- Energy Saving Performance Contracts (ESPC)
  - Contracts with Energy Service Companies (ESCOs)
  - Guaranteed savings, verified through annual Measurement and Verification (M&V) reports

Navy Energy Security website:  
<http://www.secnav.navy.mil/eie/pages/Energy.aspx>



## EURAFSWA Energy Projects FY12 – FY17

FY	Number of Projects	Planned Program Amount (\$M)
2012	7	6
2013	15	15
2014	9	18
2015	9	8
2016	9	6
2017*	2	3

\* FY17 eSRM projects have not been finalized at this time

# Base Operation Support (BOS) Contract



Scope	Location of work	Estimated Budget Range	Type and Duration	Projected RFP	Current Contract Expires
BOS - Services & PMI	Manama, Bahrain	\$60M - 120M (8 years)	FFP/IDIQ 12 mo Base 7 - 1yr Options	Q2 FY2016	Nov-16
BOS - Services & PMI	Camp Lemonier, Djibouti	\$300M - 600M (8 years)	FFP/IDIQ 12 mo Base 7 - 1yr Options	Q2 FY2016	Jun-17
BOS - Services & PMI	Deveselu, Romania	\$10M - 20M (8 years)	FFP/IDIQ 12 mo Base 7 - 1yr Options	Q4 FY2016	Jun-17
BOS - Services & PMI	Naples, Italy	\$50M - 75M (8 years)	FFP/IDIQ 12 mo Base 7 - 1yr Options	Q2 FY2017	Sep-17
BOS - Services & PMI	Souda Bay, Crete	\$30M - 50M (8 years)	FFP/IDIQ 12 mo Base 7 - 1yr Options	Q2 FY2017	Sep-17

# Environmental Service Contracts



SCOPE	Location of Work	Contract Capacity/ Duration	Projected IFB/RFP	Projected Award Date
Oil and Hazardous Substance Spill Response and Clean-up	Bahrain and UAE	\$3M/ 5 yrs	Apr 2017	Sep 2017
Used Oil Recycling	CLDJ	\$3M/ 5 yrs	Sep 2017	Feb 2018
Laboratory Sampling and Analysis Services	Spain	\$2.5M/ 5 yrs	Jul 2018	Dec 2018
Laboratory Sampling and Analysis Services	Greece	\$2.5M/ 5 yrs	Jul 2015	Dec 2015
Laboratory Sampling and Analysis Services	Bahrain and UAE	\$1.25M/ 5 yrs	2017	2017
Medical Waste Hazardous Waste Incineration	Bahrain	\$1.5M/ 5 yrs	2017	2017
Shop Towel/Rag Laundry and Used Oil Collection, Transport and Recycling	Bahrain and UAE	\$0.3M/ 5 yrs	2017	2017
Small Arms Range Cleaning	Bahrain	\$0.3M/ 5 yrs	2017	2017
Hazardous Waste Collection and Transportation	Bahrain and UEA	\$0.3M/ 5 yrs	2017	2017

# Capital Improvements Design & Engineering Procurements



## • Engineering and Design

### – NAVFAC EURAFSWA Architectural Engineering Indefinite Delivery Indefinite Quantity (AE IDIQ)

- Europe AE IDIQ – Base Year +4 Option Years
  - Currently in Final Option Year (Expires SEP 2015)
  - Re-solicit European AE IDIQ in FY15
    - » Award in FY15 (Quarter 4) JUN – SEP 2015
    - » Base Year + 4 Option Years
- Africa/Southwest Asia AE IDIQ – Base Year +2 Option Years
  - Currently in 2<sup>nd</sup> Option Year (Expires SEP 2015)
  - Re-solicit Africa/Southwest Asia AE IDIQ in FY15
    - » Award in early FY15 (Quarter 2) JAN – MAR 2015
    - » Base Year + 4 Option Years
- PWD Rota AE IDIQ - Base Year +2 Option Years
  - Currently in Base Year (Expires MAR 2017)
- PWD Souda Bay AE IDIQ - Base Year +2 Option Years
  - Currently in Base Year (Expires MAR 2017)

### – NAVFAC Atlantic Architectural Engineering Multiple Award Contract (AE MAC)

- Europe Africa Southwest Asia (EURAFSWA) AE MAC – Base +4 Option Years
  - Currently in final option year (Expires OCT 2015)
  - Solicitation underway

# Capital Improvements Construction Procurements



## • Construction

### – Multiple Award Construction Contracts (MACC)

- Design-Build MACC Contract Capability
- 3 to 5 Construction Contractors
- Typically 3 year MACC contracts

<ul style="list-style-type: none"> <li>•PWD Bahrain                             <ul style="list-style-type: none"> <li>–MiniMACC – Exp Sep 2017</li> <li>–MACC – Exp Sep 2019</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>•PWD Djibouti                             <ul style="list-style-type: none"> <li>–Mini MACC – Exp Sep 2017/FY15</li> <li>Re-Solicit</li> <li>–MACC – Exp May 2018</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>•PWD Sigonella                             <ul style="list-style-type: none"> <li>–MACC – Exp Sep 2017/FY15</li> <li>Re-Solicit</li> </ul> </li> </ul>
<ul style="list-style-type: none"> <li>•PWD Rota                             <ul style="list-style-type: none"> <li>–MACC – Exp Feb 2015/New contract expected Mar 2015</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>•PWD Naples                             <ul style="list-style-type: none"> <li>–MACC – Exp Aug 2018</li> </ul> </li> </ul>	

### – Job Order Contract (JOC)

- Design-Build JOC Contract Capability
- 1 - Single Construction Contractor
- Typically 3 year JOC contract

<ul style="list-style-type: none"> <li>•PWD Bahrain (Island Wide)                             <ul style="list-style-type: none"> <li>–JOC – Exp Sep 2018</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>•PWD Djibouti                             <ul style="list-style-type: none"> <li>–JOC – Exp Sep 2019</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>•PWD Sigonella                             <ul style="list-style-type: none"> <li>–JOC – Exp Sep 2018</li> </ul> </li> </ul>
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### – Stand Alone Procurements

- Low Price Technically Acceptable (LPTA)
- Best Value Source Selection (BVSS)

# MILCON Workload – FY15



Project Location	Project Title	Project Amount (\$M)
NAS Sigonella, IT	FY12 P-3204 UAS SATCOM Relay Pads	\$15.0
NS Rota, SP	FY12 P-1201 Wholehouse Revitalization, Ph3	\$12.7
Camp Ederle, IT	FY12 P-054 Replace Vicenza High School	\$38.6
Lajes AB, PT	FY13 P-33003 Sanitary Sewer LS	\$2.0
NS Bahrain, BH	FY13 P-960 BAMS Operational Facility	\$32.1
Aviano AB, IT	FY13 P-3001 F-16 Mission Training Facility	\$9.4
Camp Ederle, IT	FY13 P-911 Barracks	\$36.0
NSA Souda Bay, GR	FY13 P-908 Intermodal Access Rd	\$4.4
Moron AB, SP	FY15 P-1014 Demo/Consolidation Vehicle Operations Shop	\$2.65
NAS Sigonella, IT	FY15 P-077 Missile Warning Facility	\$1.85
NS Bahrain, BH	FY15 P-955 P-8A Hangar	\$27.8
NS Rota, SP	FY15 P-712 Ship Berthing Power Upgrades	\$20.2
Camp Lemonnier, DJ	FY15 P-330 Entry Control Point	\$9.9
NAS Sigonella, IT	FY16 P-407 Aircraft and Maint Hangar	\$41.0
NAS Sigonella, IT	FY16 P-655 P-8A Hangar & Training Facilities	\$62.8
Camp Lemonnier, DJ	FY16 P-1707 Construct Fuel Storage Facilities	\$44.5
Poland	FY16 P-401 AEGIS Ashore Missile Defense Complex	\$51.7

# MILCON Workload – FY15



<b>Project Location</b>	<b>Project Title</b>	<b>Project Amount (\$M)</b>
NS Rota, SP	FY16 P-1601 Wholehouse Revitalization, Ph IV	\$39.0
NS Rota, SP	FY16 P-683 Elementary School	\$3.5
NS Rota, SP	FY16 P-115 Additions to Primary and Secondary Schools	\$13.9
NS Rota, SP	FY16 P-684 Middle/High School	\$10.4
NS Bahrain, BH	FY16 P-284 Construct On-Base GFOQ	\$1.6
NS Bahrain, BH	FY16 P-970 Ship Maintenance Support Facility	\$52.5
NS Rota, SP	FY17 P-931 Joint Mobility Processing Center	\$19.4

# Design / Acquisition Planning



- **Strategic Program Guidelines**

- **Design Strategy**

- Determine in-house capacity for RFP/design development
    - Reach back to available LANT and MIDLANT AE vehicles to distribute surge work

- **Construction Acquisition Strategy – general guidelines**

- >\$10M Stand Alone Full and Open
    - <\$10M Consideration for MACC applicability
    - Planning becomes more tactical when the program is authorized

- **Variation from Design-Build when upfront design required due to**

- Project complexity/Specific Design control required
    - Permitting requirements (Complex host nation / Mixed Commission agreements)
    - Explosive Safety Approval (NOSSA / DDESB)
    - Supported Commander preference
    - Need for in-house design experience

- **Variations in Acquisition Strategy include**

- MACC capacity and scope applicability
    - Use Stand Alone where MACCs do not offer specialization (Piers/Airfields)
    - Project packaging due to proximity of projects
    - Timing of multiple solicitations
    - Contract Packaging in logistically challenging locations
      - Africa, Remote locations in Europe and Southwest Asia

# Acquisition Methods & Vehicles



- **Full and Open Competition**

- Low-Price/ Technically Acceptable (LPTA)
- Best Value Source Selection (BVSS) - the Tradeoff Process
- May award with or without discussions

- **Multiple Award Construction Contracts – 5 yr POP**

- As many as 6 contractors selected
- Full and Open within MACC
- SW Asia, CLDJ (Mini and Medium)
- Sigonella – Presently Soliciting
- Naples MACC – Planned for FY 13

- **Job Order Contract (JOC) – 5 yr POP**

- Naples, Souda Bay, CLDJ – Awarded September 2012

- **Indefinite Delivery Indefinite Quantity A&E Contracts – 3 yr POP**

- **Indefinite Delivery Indefinite Quantity Construction Contracts**

- Paving, Fencing, Roofing, Painting, Utility Distribution, CWU/CLU

# Points of Contact



- NAVFAC EURAFSWA Chief of Contracts
  - Ms. Laura Haverlock
    - COMM 39-081-568-7713
    - EMAIL [laura.haverlock@eu.navy.mil](mailto:laura.haverlock@eu.navy.mil)
  
- NAVFAC Atlantic Acquisition Team Lead
  - Ms. Lisa A. Sumpter
    - COMM 1-757-322-4083
    - EMAIL [lisa.sumpter@navy.mil](mailto:lisa.sumpter@navy.mil)

# Important Websites



- **System for Award Management (<https://www.SAM.gov>)**

- This is the new website used for contractor registration; it replaced Central Contractor Registration. It also replaces the Online Representations and Certifications Application and the Excluded Parties List System. Your company needs to be registered on the System for Award Management if you hadn't already registered in Central Contractor Registration.

- **Federal Business Opportunities (<https://www.fbo.gov>)**

- Federal site for posting solicitations and announcements for pending contracts

- **Navy Electronic Commerce Online (<https://www.neco.navy.mil>)**

- NAVFAC site for posting solicitations

- **EuroNECO (<https://euro.neco.navy.mil>)**

- NAVFAC EURAFSWA site for posting solicitations

- **Acquisition Central (<https://www.acquisition.gov>)**

- Contracting regulations and processes

- **Check regularly for RFP/Synopsis updates :**

- EURONECO (<https://euro.neco.navy.mil> )
- Federal Business Opportunities (<https://www.fbo.gov>)

# Leasing Activity



Activity	# of Leases	Approx. Annual Value
Africa	12	1.6M
Bahrain	107	34.6M
Gaeta/Naples/Rome	12	1.2M
Sigonella	10	12.3M
Souda Bay	2	1.1M
Spain/Madrid	1	265K
Support Site	3	44M
UAE	16	13.5M
<b>Total</b>	<b>163</b>	<b>108.5M</b>
Activity	# of Agreements	Annual Value
France	1	0
Romania	1	0
Activity	# of Licenses	Approx. Annual Value
Africa/Djibouti	1	64K
Bahrain	1	37K
<b>Grand Total</b>	<b>167</b>	<b>108.6M</b>