



Introduction to the San Diego Contracting Opportunities Center

**A Procurement Technical Assistance Center (PTAC),
& program of Southwestern College**

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Senior Procurement Specialist, MBA, CCAS**

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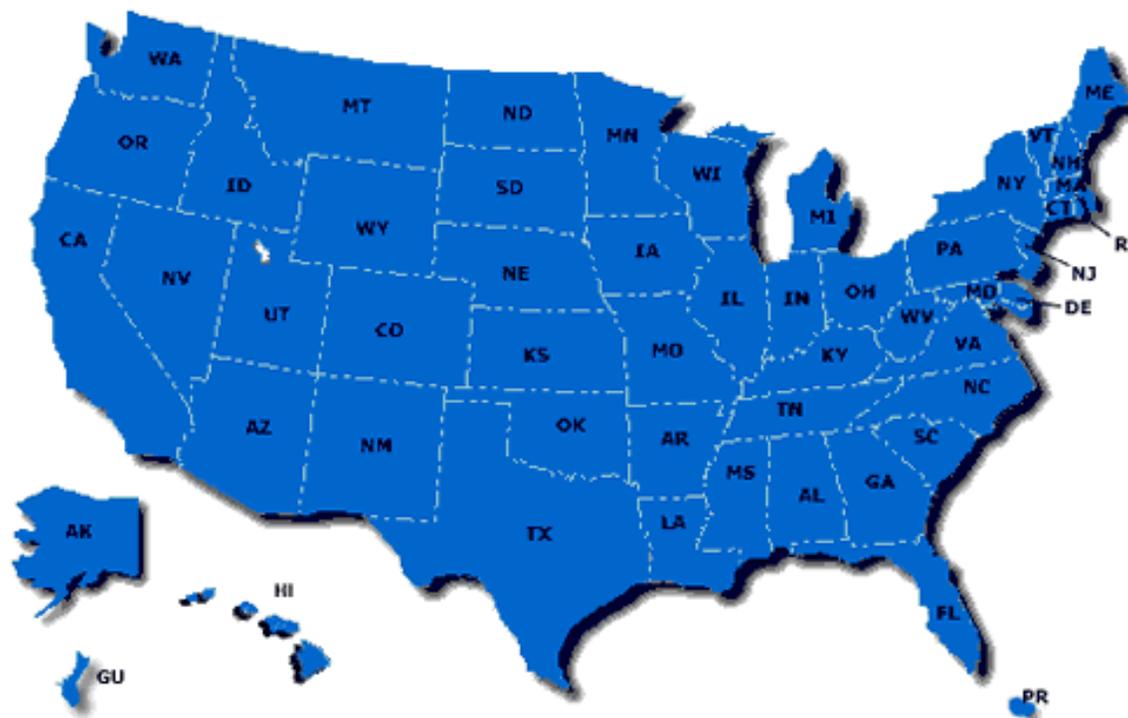
SDCOC Mission

To assist small businesses in **San Diego County**, to learn how to do business with **federal, state and local** government agencies.



Find a Procurement Technical Assistance Center

Click on the map below or use our PTAC Search Tool to find the Procurement Technical Assistance Center nearest you:



PTAC Search Tool

Counselor Last Name:

State:

 ▼

50% of
our budget
must be
contributed
from local
sources.



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GOODRICH



San Diego County
Water Authority



Booz Allen Hamilton, California Manufacturing Technology Consulting, City of San Diego, City of Santee, Conner Networks, Defense Logistics Agency, Goodrich Aerostructures, Harper Construction Co., Inc., Metropolitan Water District, Otay Water District, SANDAG, San Diego County Water Authority, San Diego Community College District, Unified Port of San Diego, ViaSat

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FREE!

Any small business in San Diego County can qualify for SDCOC services



Sorry about that, Alex!

IF it has a product or service that is regularly purchased by government.

Your first government contract
may seem far, far away.



We offer
extensive
classroom
training.



Workshop topics include . . .

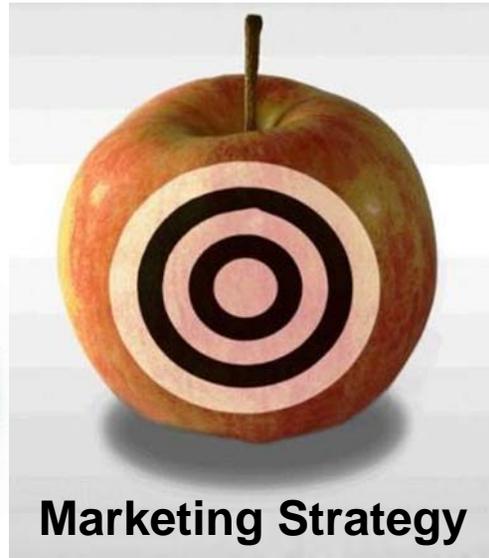
An Introduction to Government Contracting



**Small business
certifications**



**Market
research**



Marketing Strategy



Responding to

**Requests for
Proposals**



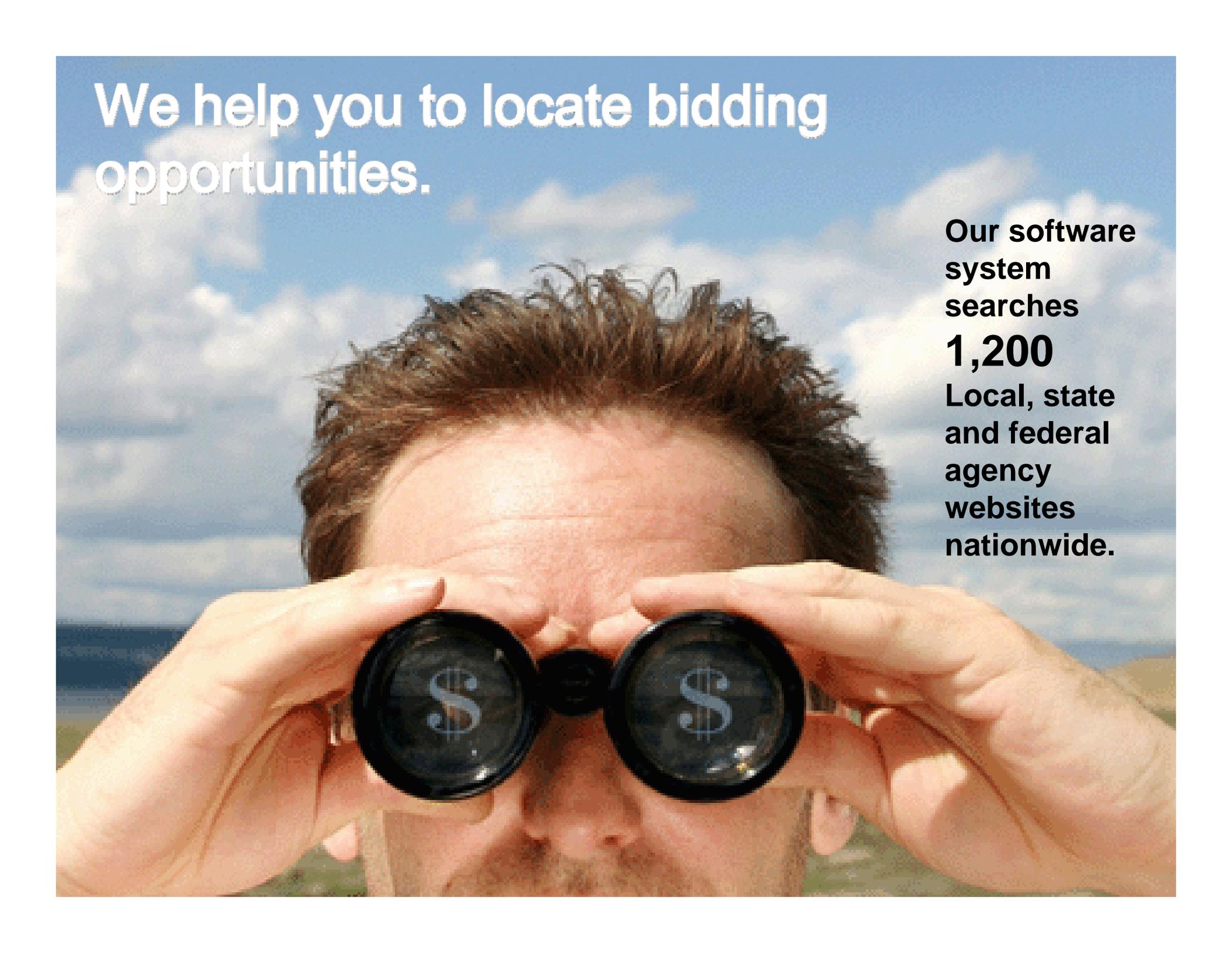
Subcontracting

Doing Business with . . .



**We
provide
individual
assistance.**





We help you to locate bidding opportunities.

Our software system searches 1,200 Local, state and federal agency websites nationwide.

Visit our Construction Plan Room



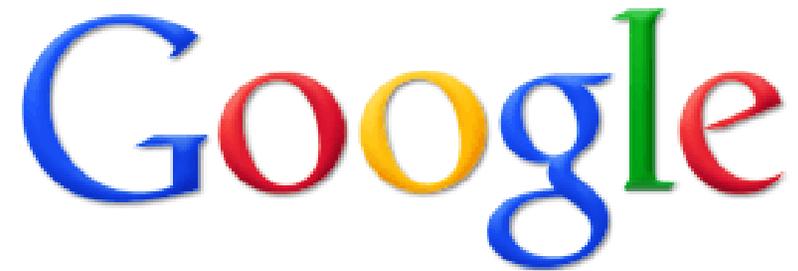
40 local public agencies contribute plans, on paper or CD.

Please call first to confirm that we have the plans you wish to view: 619-285-7020.

How to Get Started?



Look for us online:

The Google logo is displayed in its characteristic multi-colored font (blue, red, yellow, blue, green, red).

www.ptac-sandiego.org



Application for Information or Services San Diego Contracting Opportunities Center (SDCOC)

PLEASE NOTE: If you're outside [San Diego County](#) please [click here](#) to find the Procurement Technical Assistance Center (PTAC) in your area.

Please bear with us, we are currently experiencing a very high demand for our services, we will contact you in the order we receive your application.

* Required fields are in color

Company Name:

First Name:

Last Name:

Position Title:

Physical Address:

City:

State:

Zip:

County:

Thank You . . .



Any Questions?