

Yokosuka Industry Day

COMMANDING OFFICER'S WELCOME

10 July 2017

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Commanding Officer
NAVFAC Far East

Why An Industry Day?



- Opportunity to discuss upcoming government program contracts with industry
- Representatives here today from:
 - Naval Facilities Engineering Command Far East
 - Ministry of Defense South Kanto Defense Bureau
- Offer information to industry on how to do business with the government
- Networking and technical discussions

Government and Industry Partnership

- As “Owner’s Representatives” for our Facilities Clients, we need industry involvement
 - Architect / Engineer and Construction industry often has knowledge of commercial best practices and new facility technologies
 - Many potential industry firms are confused on how to compete for government contracts
- Competition for contracts is good for both industry and government
- US DoD construction represents less than 1% of Japan construction market

Agenda for Today



Start	End	Topic
10:00	10:15	CO's Welcome and Opening Remarks
10:15	11:20	US Navy Yokosuka and Atsugi Program
11:20	12:00	South Kanto Defense Bureau Program
12:00	12:30	US Navy Guam Program
12:30	13:30	Lunch on your own
13:30	14:00	Contracting with NAVFAC
14:00	14:30	Job Order Contracting
14:30	15:00	Vehicle Procurements
15:00	16:00	Moderated discussion in Japanese