



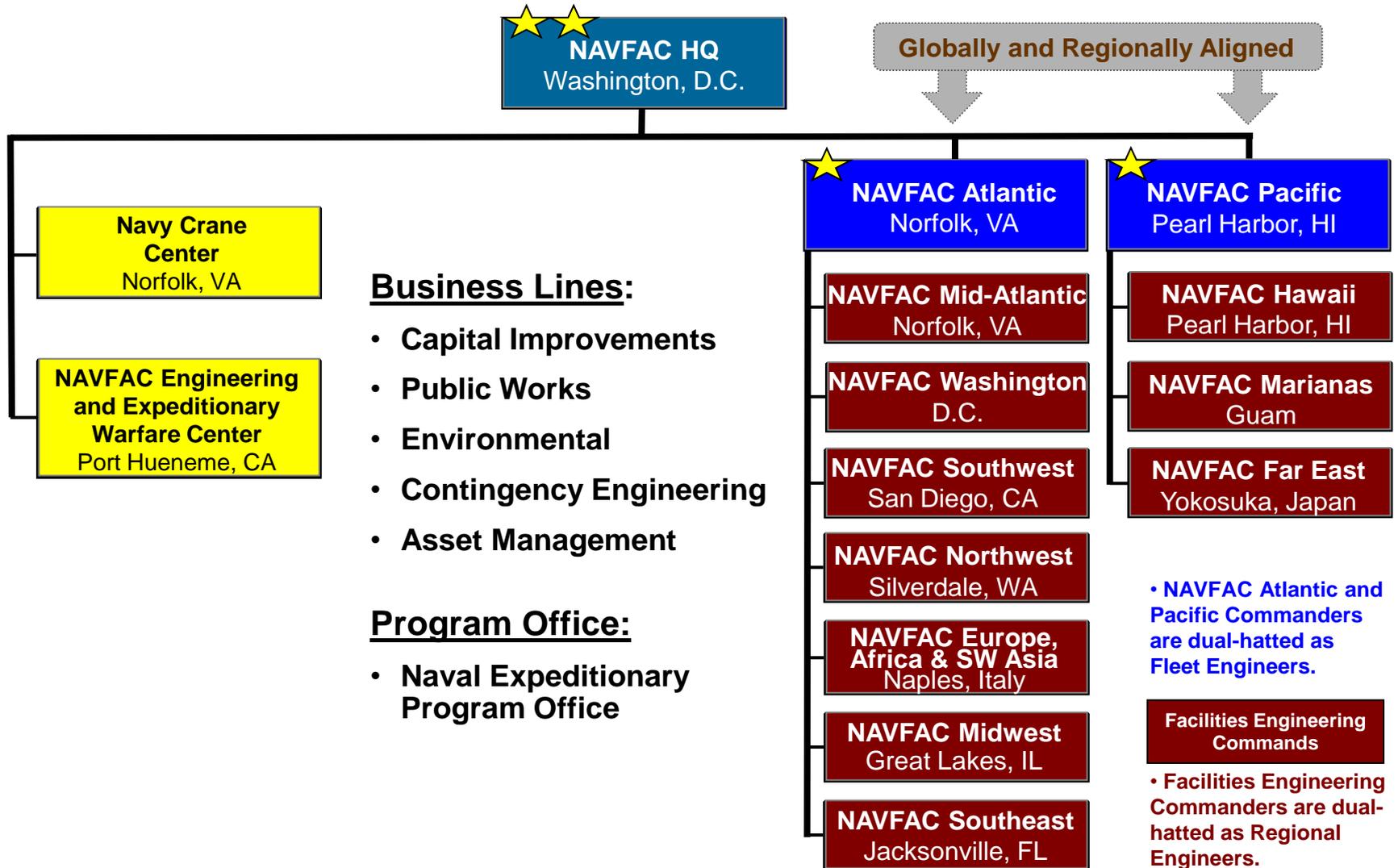
AGC-NAVFAC

Annual Meeting

Washington, D.C.

RADM Kate Gregory, CEC, USN
Commander, Naval Facilities Engineering Command

23 Apr 2013



Worldwide Facilities Engineering Expertise



**100+ Delivery Points
Aligned to Support Fleet/Warfighter**

**NAVFAC HQ
Washington, D.C.**
★ ★



ECH III Commands (4)

ECH IV Commands (10)

ROICCs (25)

PWDs (66)

OICCs (2)

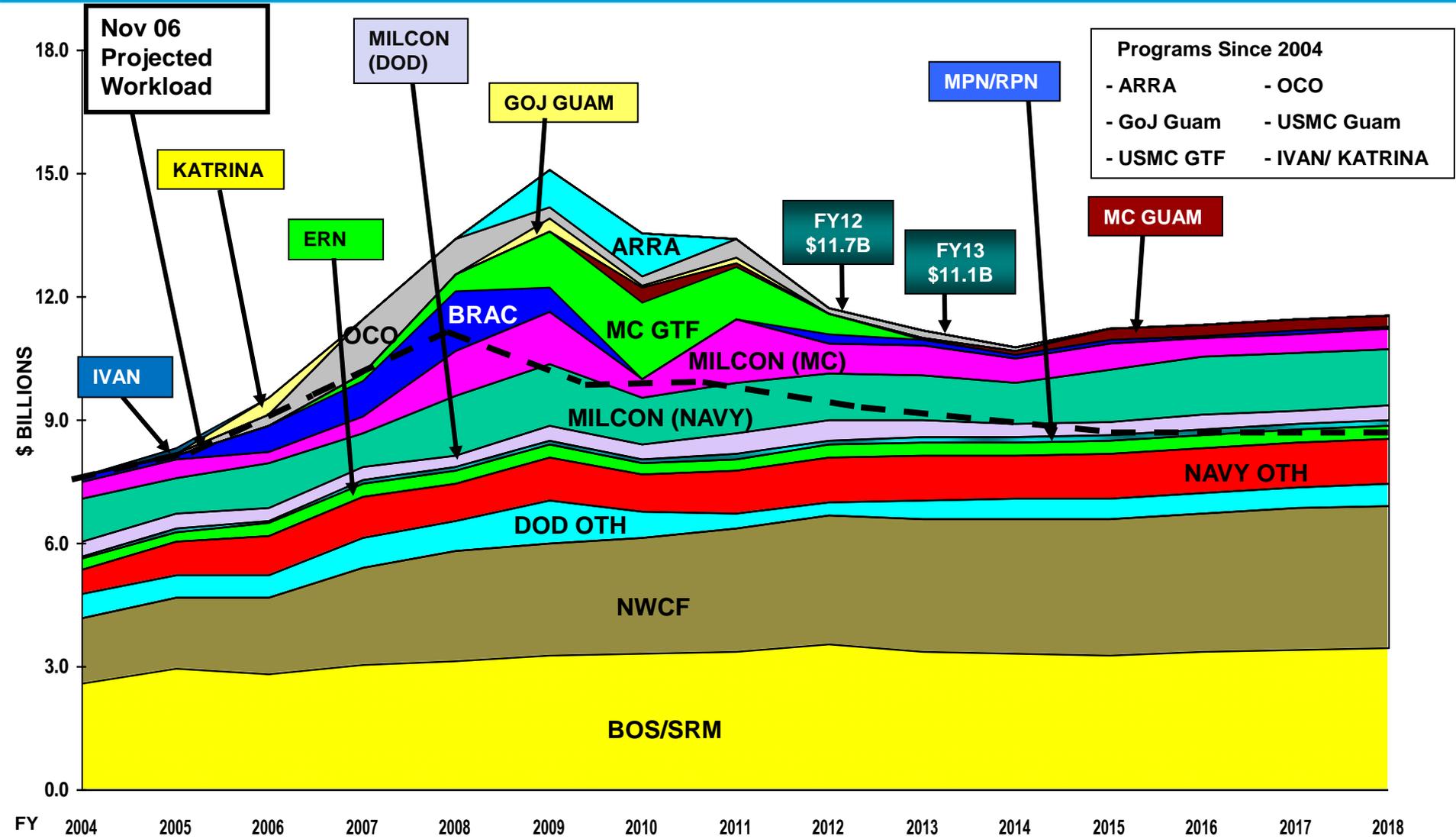
CNO's Tenets



The key considerations we should apply to every decision:

- **Warfighting First**
 - **Be ready to fight & win today, while building the ability to win tomorrow**
- **Operate Forward**
 - **Provide offshore options to deter, influence, & win in an era of uncertainty**
- **Be Ready**
 - **Harness the teamwork, talent & imagination of our diverse force to be ready to fight & responsibly employ our resources**
 - **Sailors will be trained**
 - **Subs, ships, aircraft will be maintained**
 - **Shore commands will be enabled to support what you need to do your job**
 - **We will be judicious with resources and sailors/civilians time**

NAVFAC Program of Record



Data: POM 14 Working Table on May 3, 2012

Chief's Message



- **Safety**
- **Minimum Mission-Readiness to Win the War at the Lowest Cost**
 - **Low Price Technically Acceptable (LPTA)**
 - **Total Ownership Cost**
 - **Sustainability**
- **Competition in Small Business**
- **Energy**

Safety Program Update



- **3 fatalities in FY13 compared to 1 in FY12**
- **DART rate 0.43 (Q1-2 FY13) compared to 0.36 (Q1-2 FY12)**
- **KTR's must be accountable for safety performance**
- **KTR's must have a track record of safety to continue working with NAVFAC**
- **NAVFAC will continue to recognizes high performers via Safety Through Awards and Recognition (STAR) Award**

Minimum Mission Readiness



- **LPTA**
 - **20-30% on MACC Task Orders**
 - **Not Sealed-Bid Low Price**
- **Total Ownership Cost**
 - **Increased Energy Conservation**
 - **High Performance Buildings**
 - **Lowest Maintenance Cost**
- **Sustainability**
 - **Life-cycle of 40 years**

Small Business



- **Performance**
 - **Exceeded all Small Business Targets in FY2012.**
 - 48% of all eligible dollars awarded to small business.
 - **Currently tracking to exceed all targets in FY13.**

- **Initiatives**
 - **Strengthen 8(a) Program Acquisition Planning.**
 - Implement procedures to fully utilize known capable 8(a) firms in sole source awards and increase competitive environment within the 8(a) Program.
 - **Increase use of Small Business Reserves in Multiple Award Contract Unrestricted Solicitations.**
 - **Increase Small Business Set-Aside Task Orders.**

Energy



- **DoN energy investments FY11/12** **\$971 M**
- **Planned investments for FY13** **\$762 M**
 - Energy Efficiency \$ 369 M
 - Energy Management \$ 45 M
 - NWCF Smart-Grid, Micro-Grid, AMI/PSNET \$ 9 M
 - RDT&E \$ 17 M
 - NAF Energy Conservation \$ 44 M
 - 3rd Party Investment \$ 106 M
 - Geothermal \$ 24 M
 - USMC \$ 148 M
- **Focus on DoN Energy Master Plan**
 - 11 Key elements
- **Strategy for Energy Management**
 - Smart Grid
 - Energy Security
 - Integrate Renewables
 - Infrastructure for next 40-yrs

Wrap-Up



Fleet



Fighter



Family

**Our Common Purpose:
Develop and maintain a healthy and vital
construction industry which will serve the
strategic requirements of the US Navy ...**

- ✓ Continue our open communication venues
- ✓ Focus on safety, total cost of ownership, energy and environment issues
- ✓ Foster training, education, recruiting opportunities
- ✓ Promote improvements to acquisition, design, construction, and project admin processes, practices & tools
- ✓ Promote small business opportunities

***Counting on your Help, Talent, and
Partnership to Make It Happen!***

Questions?

- *Learn more about NAVFAC ...*



1. Visit our webpage @ www.navfac.navy.mil

2. Go to “Organization” Tab

3. Select desired NAVFAC component

4. Go to “Contact Us/Visitors”

The screenshot shows the NAVFAC website header with the logo and navigation tabs: About Us, Document Library, Business Opportunities, Organization, Contact Us, and Seabees. A red arrow points to the 'Organization' dropdown menu, which is open and showing a list of regional components: NAVFAC Worldwide, Headquarters, NAVFAC Atlantic, NAVFAC Pacific, Specialty Centers, NAVFAC Europe and Southwest Asia, NAVFAC Mid-Atlantic, NAVFAC Midwest, NAVFAC Northwest, NAVFAC Southeast, NAVFAC Southwest, and NAVFAC Washington. To the right of the dropdown is a 'Main Business Lines' section with various service categories like Base Development, Facilities Planning, and Real Estate.

BACK-UP

NAVFAC Small Business Achievements



US Prime Awards	FY11			FY12			FY13*		
	Eligible =	\$ 8.4B		Eligible =	\$ 7.6B		Eligible =	\$ 2B	
	Target	Dollars	Actual	Target	Dollars	Actual	Target	Dollars	Current
Small Business (SB)	36%	\$ 3.6B	43.53%	36%	\$ 3.7B	48.27%	38%	\$ 877.6M	42%
HUBZone	10%	\$ 810.9M	9.63%	9.5%	\$ 809.8M	10.53%	9.5%	\$ 171.6M	8.2%
Service-Disabled Veteran-Owned (SDVOSB)	2.5%	\$ 351.9M	4.18%	3%	\$ 335.5M	4.36%	3%	\$ 102.3M	4.87%
Small Disadvantaged Business (SDB)	23%	\$ 2.4B	28.96%	24%	\$ 2.6B	33.94%	24%	\$ 537.5M	25.62%
Woman-Owned (WOSB)	6.5%	\$ 645.4M	7.67%	7%	\$ 758.6M	9.87%	7%	\$ 173.3M	8.26%

Date from FPDS-NG of 4//08/2013

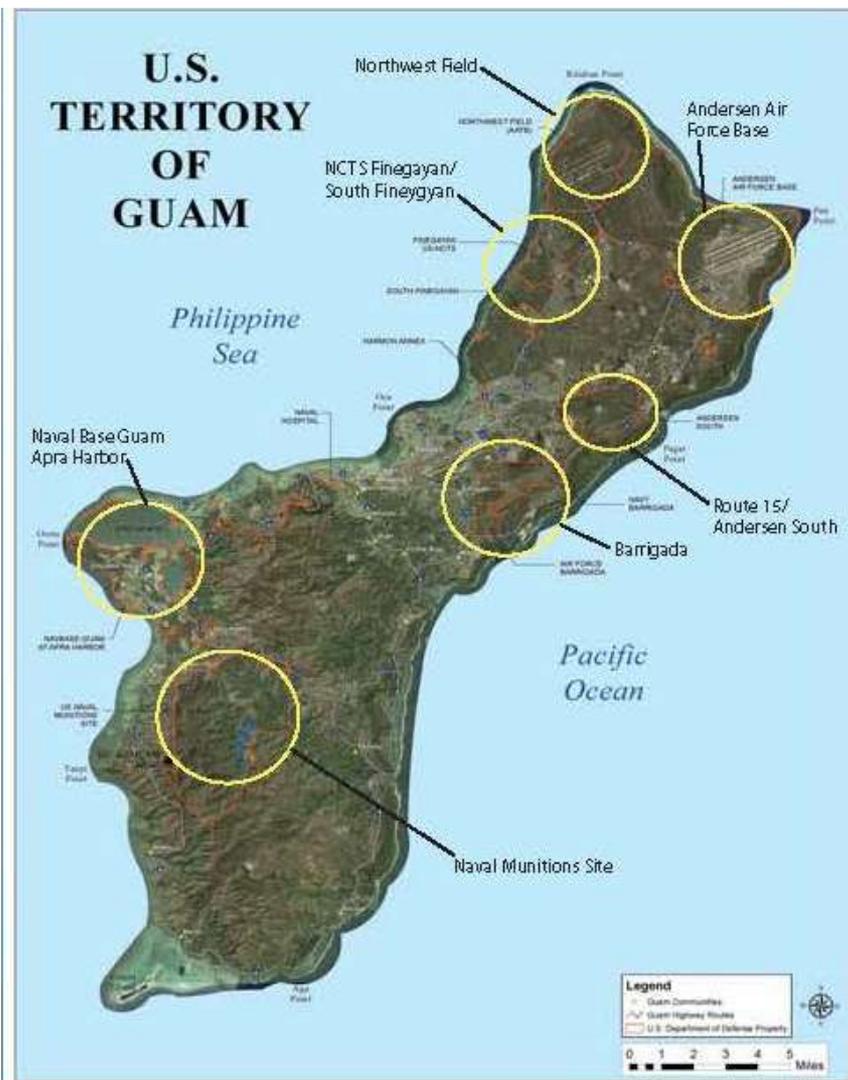
NAVFAC Subcontracting Achievements



SB Program	FY11 (Total reported = \$9B)		FY12 (Total reported=\$15.2B)	
	Target	Actual*	Target	Actual*
Small Business (SB)	65.65%	66.2%	66.41%	67.7%
HUBZone	1.37%	9.2%	8.63%	8.8%
Service-Disabled Veteran-Owned (SDVOSB)	3%	6.6%	3%	7.2%
Veteran Owned	3%	10.4%	3%	10.7%
Small Disadvantaged Business (SDB)	16.27%	31.2%	16.76%	19.9%
Woman-Owned (WOSB)	14.68%	17.2%	14.85%	17.7%

Data as reported in eSRS of 4//08/2013

Guam DPRI Update



- USG & GOJ Remain Committed
- FY12/13 NDAA restrictions need to be addressed
- Bilateral adjustments (April 2012) require SEIS
- SEIS Record of Decision anticipated in 2015
- Over \$325M of construction awarded to date



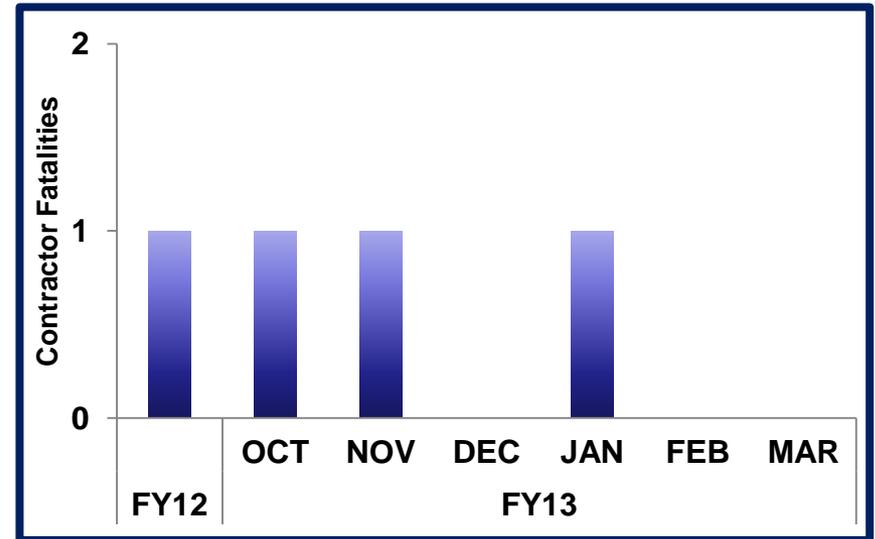
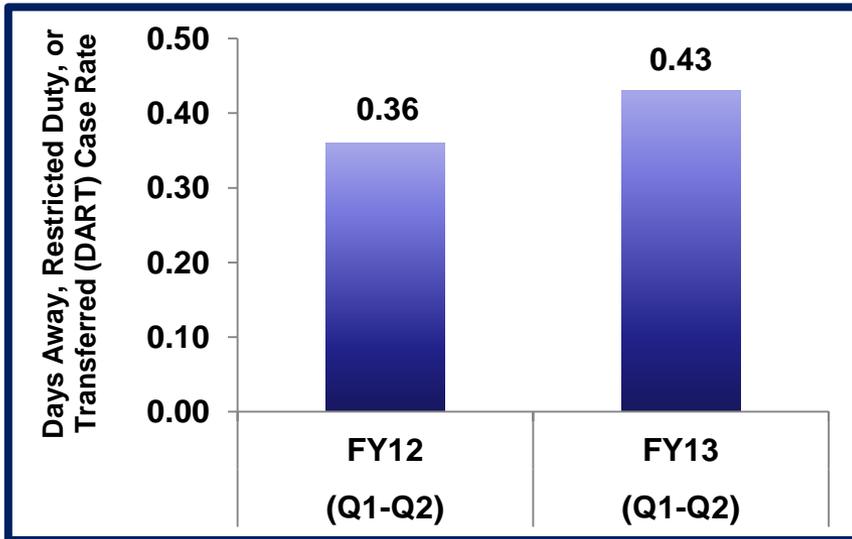
Contract Activity Information:

<https://www.neco.navy.mil>

<https://www.fbo.gov>

https://portal.navy.mil/portal/page/portal/navfac/navfac...forbusiness_pp/smallbusiness/contract_listings/contracts

Safety Program Update



Heavy Equipment Collision

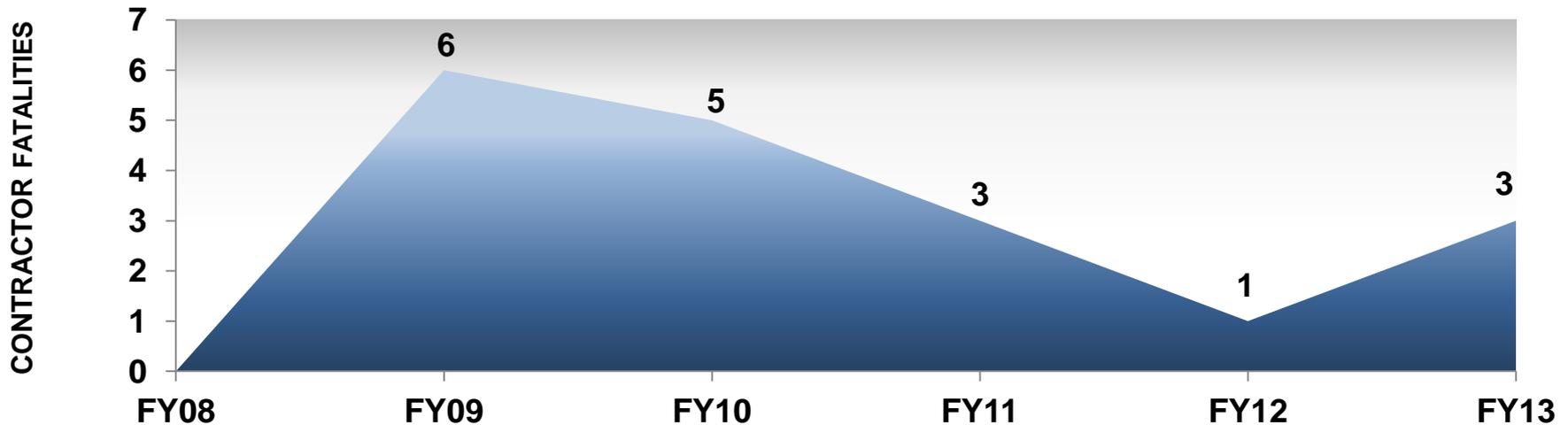
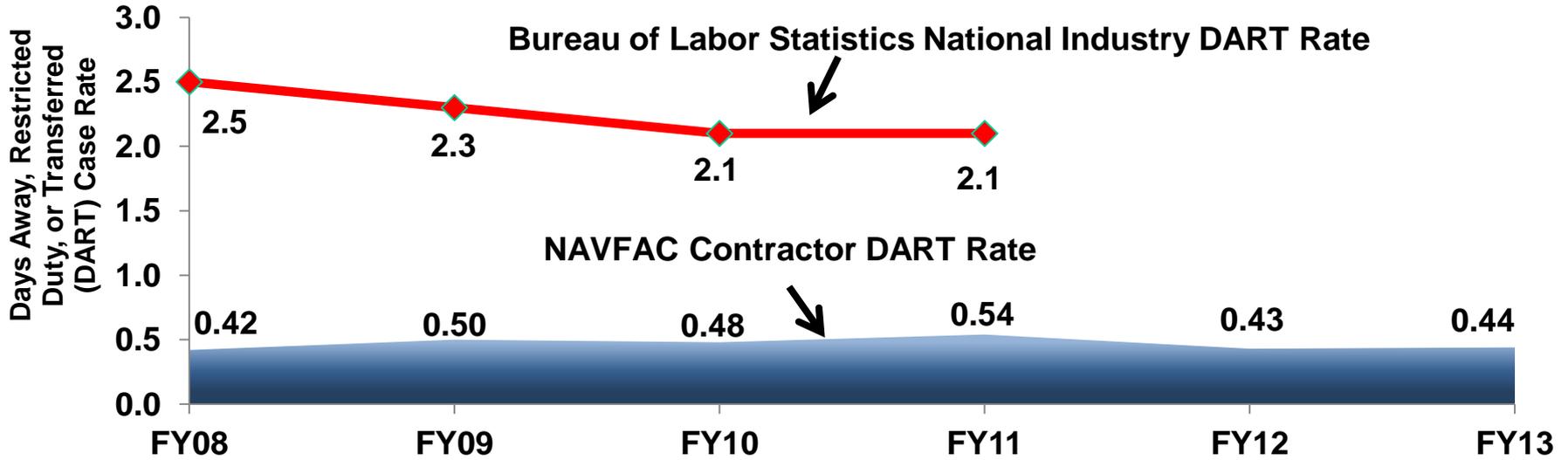


Topped Telehandler



Struck-by Tree Trunk

Safety Program Update



DoN Energy Master Plan



- **NAVFAC developing comprehensive energy plan**
- **11 Sections that address**
 - Energy Efficiency and Conservation**
 - Renewable**
 - Water**
 - Building Sustainability**
 - Non-Tactical Vehicles**
 - Energy Security/Microgrid**
 - Partnering and Procurement**
 - Education Training & Culture/Behavior**
 - Smart Energy/Smart Grid**
 - Technology**
 - Data Management**